

Max Gorbuk

gorbuk@stanford.edu | [LinkedIn](#) | [Stanford Profile](#) | +1 (208) 553-3054 | London, UK

Education

London Business School , London, UK <i>Master in Analytics & Management (MAM)</i>	Aug 2026 – Aug 2027 (incoming)
Peter the Great St. Petersburg Polytechnic University <i>B.S. in Computer Science</i> GPA 4.63/5.0. Relevant coursework: Software Engineering, Database Systems, Data Structures & Algorithms, Machine Learning, Product Management.	Sep 2022 – Jul 2026
Lewis-Clark State College , Idaho, U.S. <i>Marketing Management — YEAR Program (U.S. Dept. of State exchange)</i> GPA 3.96/4.0 · President's List. Co-founded a digital-services venture with an American partner: built websites, social media accounts, and operating playbooks for 8 local businesses, generating recurring revenue within the first semester.	Aug 2023 – May 2024

Work Experience

Stanford Venture Capital Initiative , Stanford (remote) Full-Time Research Analyst (Advisor: Prof. Ilya Strebulaev)	Jul 2025 – Present
<ul style="list-style-type: none">Architected an AI research-automation pipeline (Python, n8n, OpenAI API) that cut per-study processing from one week to ten minutes at \$0.80/study, enabling the team to run far more parallel studies at the same headcount.Led the Soonicorn's headline study for the Initiative's 2026 World Economic Forum (Davos) research package.Named contributor (Acknowledgements) on the resulting WEF / Stanford GSB report "The Future of Venture Capital: Unlocking Liquidity and Growth" (May 2026), co-credited with Paul Gompers (Harvard), Steven Kaplan (Chicago Booth), and Michael Weisbach (Ohio State).Build and maintain Python pipelines over PitchBook, WRDS, and SDC Platinum (20M+ rows).	
MedAI , Saint Petersburg, Russia Founder	Aug 2022 – Present
<ul style="list-style-type: none">Built and deployed MedAI, a clinical decision-support system for pediatric vaccination — now live across 10 clinics serving 100+ pediatricians.System flagged an incorrect vaccine dose within the first week of deployment, preventing a potential adverse event; drove +20% clinician activation through iterative UX redesign with direct physician feedback.Software registered with Rospatent (№2025662413, May 2025); ranked #57 in Russia's Top-1000 University Startups; secured \$85K in non-dilutive FASIE federal grants.	
ZOZH , New York City (remote) Strategy & Growth Associate	Sep 2024 – Oct 2025
<ul style="list-style-type: none">Built the unit-economics and 18-month financial model (revenue ramp, hiring plan, burn/runway) used in pre-seed fundraising; supported ~10 angel and early-stage investor meetings across NYC and Boston.Sized the U.S. personalized-nutrition market (~\$4.2B TAM / ~\$380M SAM) via N=280 survey responses and ~25 interviews; product-roadmap brief adopted by the founding team. Top Manager Award, Mar 2025.	

Honors & Awards

Ranked #57, Top 1000 University Startups Russia, MedAI	Dec 2025
Winner , All-Russian Management Olympiad	Jun 2025
Alumnus (among 90 out of 2000), YEAR of Exchange in America for Russians	May 2024
Finalist (among 12 of 217 teams), Moscow State University StartUp Accelerator	Dec 2024
Winner (among 20 teams), SUSU StartUp Studio	May 2022

Grants

The United States Department of State — \$32,000 grant to support study at an American college	Aug 2023
Foundation for Assistance to Small Innovative Enterprises — startup grants totaling \$85,000	Jun 2022 – Sep 2024

Volunteer Work

Speaker, Educational Lectures for Students — Delivered startup-focused lectures and grant-writing workshops to 300+ students; 12+ participants subsequently won government grants totaling \$120,000.	Nov 2022 – Mar 2023
Speaker, Startup Team Matching Event — Coordinated a startup team-matching event for 50+ students, resulting in 8 new project teams.	Mar 2025
Participant, Community Engagement Events, Lewis-Clark State College — Organized cultural outreach events for 200+ students during U.S. exchange year.	Aug 2023 – May 2024

Skills

Technical: PitchBook, SDC Platinum, LSEG Workspace, Python, SQL, R, OpenAI API, n8n.	
Languages: Russian (native), English (C1)	Exams: GMAT Focus 695 (97th percentile), TOEFL 108